



InterWeave Smart Solutions

INTERWEAVE SALES TAX SOLUTION FOR CRM



Solution: InterWeave Tax Solution for CRM
Web Site: <https://www.interweave.biz/>

Country or Region: All
Industry: All

Vendor: InterWeave Smart Solutions
Website: www.interweave.biz

Tax Solutions Process:

Different states use different sourcing methods. While most states use destination-based sourcing, which means the applicable sales tax rates and rules are the ones tied to the delivery address, some states use origin-based sourcing (i.e., the location of the seller or shipper). And others use a hybrid approach.

We use the exact address of the sourcing location, not just the ZIP code. Multiple sales tax jurisdictions can be located within a single ZIP code. Even next-door neighbors could pay different sales tax rates if their homes are located within different sales tax jurisdictions

We calculate sales tax by starting with the statewide rate, if applicable. Then add any county, city, local, and/or special district taxes on top to get the total combined rate that applies to a taxable transaction. As always, certain buyers and products are exempt, according to local sales tax laws.

Vendor Profile

With offices in New York, Connecticut, Boston and Ontario, Integration Technologies, Inc. (ITI) developed "InterWeave[®]", a comprehensive SaaS integration platform with solutions that connect CRM, e-commerce and financial applications in the Cloud. ITI's complete, configurable solutions.

There are a variety of InterWeave Smart Solutions available; from CRM, Financial, Payment Gateways, ERP, eCommerce and more. Contact us at 203-274-5226, email sales@interweave.biz or www.interweave.biz.

InterWeave Sales Tax Solution works inside your CRM

CRM Solutions like Salesforce help distributors to maximize productivity and efficiency in every area of their business. Even as CRM Solutions automate many of the elements of your business, managing sales tax is typically a manual event.

InterWeave's Sales Tax Solution provides sales and use tax compliance services in your CRM. Salesforce can now streamline the tax compliance process with the Opportunity, Product or any Custom Object, saving time, reducing errors, and cutting costs. Address validation, jurisdiction determination and rate calculations are applied real-time for US and Canada tax processing.

Key Features:

On-demand Tax calculation in your CRM

InterWeave Sales Tax Solution delivers real-time sales tax directly in your CRM at the moment of invoice creation.

Geospatial location-based Tax calculations

InterWeave Sales Tax Solution uses geo-code location based advanced technology to map sales taxes.

Connection with multiple Entities

InterWeave Sales Tax Solution is an unmanaged package that InterWeave Technical Support personnel run to establish the custom sections and fields required in your standard or custom CRM objects. We then integrate with the Financial Accounting System of your choice for full transaction processing and support.

Tax holidays are covered

Navigate tax holidays and other complicated scenarios with ease. The InterWeave Sales Tax Solution has you covered.

Cloud-based

As a software-as-a-service (SaaS) solution, InterWeave Sales Tax Solution updates take effect as soon as they're deployed, keeping your calculations current.

On-demand reports in your CRM

Create custom reports in your CRM to understand your tax exposure and reporting requirements.

Key Attributes:

CRM Integration - A flexible CRM Platform which supports the type of customized processes customers require in their Solutions environments.

Cloud Platforms - The InterWeave Platform has run at Rackspace Managed Hosting, a large US based Internet Service Provider since 2006. Additionally, InterWeave is fully duplexed at TrappOnline, our Hosting Partner who provides dedicated servers for financial applications, payment gateways, ecommerce and more. .

Multi-cloud Integration - CRM cloud solution Salesforce.com had its own platform on hosting provider, Rackspace and others. To integrate Salesforce.com and other CRM cloud solutions with marketing and financial applications like QuickBooks. Customers need a platform to work with multiple cloud environments.

Rapid Growth - InterWeave provides a cloud platform that supports rapid growth. "Doubling or tripling our customers business every year is InterWeave's goal," stated Bruce Magown. "That's how you build a sustainable business in the SAAS world." said Magown.

Real-time Support - InterWeave is a Vendor that you can count on, not only for their Solution, but one who could present Best Practices, other Certified Partners and a Support Program that responds in real-time.