



InterWeave Smart Solutions

SMARTSTART PROGRAM

The **InterWeave SmartStart** Program is designed for small and medium size business customers, as well as pilot implementations of fewer than 25. **SmartStart** is tailored to support your unique organization.

Introducing InterWeave SmartStart

The **SmartStart** Program for Salesforce.com, Payment Gateway and QuickBooks is now available. **SmartStart** provides the customer assessment, configuration and set-up with Salesforce.com, the Payment Gateway and Quickbooks in an effective and easy way.

The Objective of the program is:

- Gain a thorough understanding of the customer facing processes for customer, and specifically the individual group involved in this project, and then translate that into customizations and corresponding processes in Salesforce.com. In addition to the customizations, documentation of the processes and configurations will be prepared
- Discover all data sources that will need to be migrated and/or integrated into Salesforce.com
 - Obtain reports and/or screen shots of these databases
 - Diagram data migration requirements for getting started in Salesforce.com
- Configuration of the Salesforce.com system
- Three hour training session to go over the Salesforce.com system as it relates to the Client processes

Key Deliverables

- Across the Organization:
 - Setting up the hierarchy and security model to give appropriate access to data
 - Customizing the Account module to allow tracking of key account data
 - Customizing Contact module to allow tracking of individual contact data
 - Customizing Opportunities module to allow tracking of individual deals
- Creating and testing key management, sales, and customer support reports
 - Recommend Best Practices/Processes where applicable
- Delivering training to users based on their specific role and use of the Salesforce.com.

Rapid Implementation

- **SmartStart** provides rapid assessment, configuration and set-up for your Salesforce, Payment Gateway and Quickbooks — in 4 days

Configure your Solution on The InterWeave Solutions Portal

- There are up to 50 Integration Flows depending on the model selected to integrate objects/fields between these three applications with the **InterWeave** IDE,
- Login to The **InterWeave** Solutions Portal, register and configure your custom integration selections. It's that simple.
- Configurable Flows include Account, Contact, Opportunity, Product, etc.– all standard. Additionally, extensive custom object selection and integration is available — all standard.

Pricing

- The 4 day **SmartStart** Program is \$6995, if run remotely. On premise pricing with travel and expense can be provided upon request. For more information (203) 274-5226 or email sales@interweave.biz.